

- **Mexican Lumber Delegation Visit, April 2009**

A six-person delegation of lumber buyers visited Idaho in April 2009 to explore business opportunities in the state. Members of the delegation included the executive director of the Mexican National Association of Importers and Exporters of Forestry Products (IMEXFOR) and five representatives from prominent Mexican lumber importing companies. This was an excellent opportunity for Idaho's lumber-related manufacturers and service providers to build relationships with the representatives of some of Mexico's largest lumber importing companies.

Highlights and preliminary results:

- The Idaho Department of Commerce partnered with the Idaho Forest Products Commission (IFPC) and a consultancy, Affiliated Timber Investment Conversion Advisors (ATICA), to arrange visits with Idaho wood products companies and mills throughout the state.
- Several Idaho mills and wood products companies have confirmed sales of 10 carloads or a minimum of 900,000 board feet of lumber since April. More orders are expected.





